FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

## Contents

	Page
Independent Auditors' Report	1 - 2
Management's Discussion And Analysis	i - v
Basic Financial Statements	
Statement Of Net Position	3
Statement Of Revenues, Expenses And Changes In Net Position	4
Statement Of Cash Flows	5
Notes To Financial Statements	6 - 12



### **Independent Auditors' Report**

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Board of Directors Colorado Agricultural Development Authority Broomfield, Colorado

#### Report On The Financial Statements

We have audited the accompanying financial statements of the Colorado Agricultural Development Authority (the Authority) as of and for the years ended December 31, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

#### Management's Responsibility For The Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of December 31, 2017 and 2016, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages i - v be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

March 2, 2018

KulinBrown LLP

## COLORADO AGRICULTURAL DEVELOPMENT AUTHORITY MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Colorado Agricultural Development Authority's (the Authority) annual financial report presents our analysis of the Authority's financial performance during the fiscal years which ended December 31, 2017 and 2016. Please read it in conjunction with the financial statements.

#### **FINANCIAL HIGHLIGHTS - 2017**

- The Authority's total assets decreased by \$32,607
- The Authority's net position (total assets minus liabilities) decreased \$32,607
- During the year, the Authority's total operating revenues decreased \$7,427
- During the fiscal year, the Authority completed the following:
  - Assisted with 6 bonds/loans valued at \$1,525,000 to assist beginning farmers in Colorado.
  - Provided funding for both the Colorado Foundation for Agriculture and the Colorado Agricultural Outlook Forum.

#### FINANCIAL HIGHLIGHTS - 2016

- The Authority's total assets decreased by \$23,661
- The Authority's net position (total assets minus liabilities) decreased \$23,661
- During the year, the Authority's total operating revenues increased \$9,264
- During the fiscal year, the Authority completed the following:
  - Assisted with 11 bonds/loans valued at \$2,600,000 to assist beginning farmers in Colorado.
  - Provided funding for both the Colorado Foundation for Agriculture and the Colorado Agricultural Outlook Forum.

#### OVERVIEW OF THE FINANCIAL STATEMENTS

This annual report consists of two parts:

- Management's Discussion and Analysis
- Financial Statements

The financial statements also included notes that explain in more detail some of the information in the financial statements.

#### **Required Financial Statements**

The financial statements of the Authority report information about the Authority using accounting methods similar to those used by private sector companies. These statements offer short- and long-term financial information about its activities.

#### **Statement of Net Position**

The statement of Net Position provides information about the nature and amounts of investments in resources (assets). The Authority does not have any long-term liabilities for the current year.

#### Statement of Revenues, Expenses and Changes in Net Position

This statement measures the results of the Authority's operation over the past year and can be used to determine what percentage of the Authority's costs is recovered through its fees and investment income.

#### **Statement of Cash Flows**

The cash flow statement portrays the true cash basis operations of the Authority. The cash flow statement reflects the Authority's reliance of investment income to supplement operating and cash-basis losses each year. The Authority had negative cash flows from operations for 2017 and 2016, at negative \$46,999 and negative \$31,224, respectively.

#### FINANCIAL ANALYSIS OF THE AUTHORITY

One of the important questions asked about the Authority's finances is: "Is the Authority financially sound?" The Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position reports information about the Authority's activities in a way that can help answer that question. These two statements report the net position of the Authority and changes in them. The Authority's net position (difference between assets and liabilities) are one way to measure the financial health or financial position of the organization. Over time, the stability or increases in net position are one indicator that the Authority's financial health is very strong. Other factors that need to be considered are the low level of annual expenditures experienced by the Authority and the general economy of the state and of the nation.

#### **NET POSITION**

As part of our analysis, we provide a summary of the Authority's statements of net position as presented below.

#### **Condensed Statements of Net Position**

	2017	2016	\$ Change	% Change
Current Assets	\$ 3,41	\$ 9,694	\$ (6,277)	-64.75%
Other Assets	1,314,93	1,341,261	(26,330)	-1.96%
Total Assets	1,318,34	1,350,955	(32,607)	-2.41%
Current Liabilities			-	0.00%
Long-Term Liabilities			-	0.00%
Unrestricted Net Assets	1,318,34	1,350,955	(32,607)	-2.41%
Total Net Position	\$ 1,318,34	\$ 1,350,955	\$ (32,607)	-2.41%
	2016	2015	\$ Change	% Change
Current Assets	\$ 9,69		\$ (532)	-5.20%
Other Assets	1,341,26	51 1,364,390	(23,129)	-1.70%
Total Assets	1,350,95	1,374,616	(23,661)	-1.72%
Current Liabilities			-	0.00%
Long-Term Liabilities			-	0.00%
Unrestricted Net Position	1,350,95	1,374,616	(23,661)	-1.72%
Total Net Position	\$ 1,350,95	\$ 1,374,616	\$ (23,661)	-1.72%

As can be seen from the chart above, total net assets decreased \$32,607 in 2017 and decreased \$23,661 in 2016. The Authority's financial soundness remains extremely strong. In fact, because of the strong asset position of the Authority, it continues to charge Beginning Farmers only 50% of the annual fee they have agreed to pay.

While the Statement of Net Position shows the change in financial position of net position, the Statement of Revenues, Expenses and Changes in Net Position provides answers as to the nature and source of these changes. As can be seen in the following table, a decrease in revenues and an increase in expenses resulted in an overall decrease in net assets of \$32,607 for the year ended December 31, 2017. Also as can be seen in the following table, a decrease in revenues and an increase in expenses resulted in an overall decrease in net assets of \$23,661 for the year ended December 31, 2016.

## Condensed Statements of Revenues, Expenses, and Changes in Net Position

	201	7	 2016	<b>\$ C</b>	Change	% Ch	ange
Operating Revenue	\$	13,816	\$ 21,243	\$	(7,427)	-34	.96%
Non-Operating Revenue		14,392	7,563		6,829	90	0.29%
<b>Total Revenue</b>		28,208	 28,806		(598)	-2	.08%
Operating Expenses		60,815	52,467		8,348	15	5.91%
Non-Operating Expenses			-				0%
<b>Total Expenses</b>		60,815	 52,467		8,348	15	.91%
Change in Net Position	(3	2,607)	(23,661)		(8,946)	37	.81%
Beginning Net Position	1,3	50,955	 1,374,616	(	23,661)	-1	.72%
Ending Net Position	\$ 1,3	18,348	\$ 1,350,955	\$ (	32,607)	-2	2.41%
	201	6	 2015	\$ C	Change	% Ch	ange
Operating Revenue Non-Operating Revenue	\$	21,243 7,563	\$ 11,979 11,641	\$	9,264 (4,078)		7.34% 5.03%
<b>Total Revenue</b>		28,806	23,620		5,186	21	.96%

The following table shows the amount and percent that operating costs are recovered through fees and charges.

45,795

45,795

(22,175)

1,396,791

1,374,616

6,672

6,672

(1,486)

(22,175)

\$ (23,661)

14.57%

14.57%

6.70%

-1.59% -1.72%

0%

52,467

52,467

(23,661)

1,374,616

1,350,955

**Operating Expenses** 

Non-Operating Expenses

Change in Net Position

Beginning Net Position

**Ending Net Position** 

**Total Expenses** 

#### **Cost Recovery through Fees and Charges**

	2017	2016	\$ Change	% Change
Operating Revenue	\$ 13,816	\$ 21,243	\$ (7,427)	-34.96%
Operating Expenses	60,815	52,467	8,348	15.91%
% Cost Recovery Through				
Operating Fees and Charges	22.72%	40.49%	-17.77%	-43.89%
	2016	2015	4.00	0.4 GP
	2016	2015	\$ Change	% Change
Operating Revenue	\$ 21,243	\$ 11,979	\$ 9,264	77.34%
Operating Expenses	52,467	45,795	6,672	14.57%
% Cost Recovery Through				
Operating Fees and Charges	40.49%	26.16%	14.33%	54.78%

#### **BUDGETARY HIGHLIGHTS**

Each year in December the Authority adopts a budget and appropriates funds for the following year. Adjustments to the budget are made at the June meeting, if necessary. The annual budget is not included in financial statements but is available upon request. In 2017, total revenue was \$17,084 under what was budgeted, and expenses were \$3,690 over the budgeted amount. In 2016, total revenue was \$10,808 under what was budgeted, and expenses were \$290 under the budgeted amount.

#### REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the finances of the Authority. Questions concerning any of the information in this report or requests for additional financial information should be addressed to:

Colorado Agricultural Development Authority 305 Interlocken Parkway Broomfield, CO 80021

## STATEMENT OF NET POSITION December 31, 2017 And 2016

	2017	2017			
Current Assets Cash	\$ 3,417	\$	9,694		
Other Assets					
Investments	1,314,931		1,341,261		
Total Assets	1,318,348		1,350,955		
Net Position					
Unrestricted	1,318,348		1,350,955		
Total Net Position	\$ 1,318,348	\$	1,350,955		

# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION For The Years Ended December 31, 2017 And 2016

	 2017	2016
Operating Revenues		
Annual fees	\$ <b>6,953</b> \$	14,690
Loan closing fees	6,563	5,903
Application fees	300	650
Total Operating Revenues	13,816	21,243
Operating Expenses		
Contributions	11,750	13,750
Personal services	15,000	13,800
Advertising	4,786	8,509
Accounting	13,905	13,369
Official functions	497	1,701
Board travel	866	
Insurance	348	348
Exhibitor/registration fees	_	125
Administration	$\bf 265$	319
Membership dues	200	200
Office supplies	426	113
Staff travel	$\bf 594$	194
Bank fees	87	39
Legal fees	12,091	
Total Operating Expenses	60,815	52,467
Net Operating Loss	(46,999)	(31,224)
N C D		
Nonoperating Revenues	14000	15 505
Net investment income	14,836	17,765
Unrealized loss on investments	(444)	(10,202)
Total Nonoperating Revenues	14,392	7,563
Change In Net Position	(32,607)	(23,661)
Net Position - Beginning Of Year	1,350,955	1,374,616
Net Position - End Of Year	\$ 1,318,348 \$	1,350,955

## STATEMENT OF CASH FLOWS For The Years Ended December 31, 2017 And 2016

		2017		2016
Cash Flows From Operating Activities				
Cash received from borrowers and institutions	\$	13,816	\$	21,243
Cash paid to suppliers		(60,815)		(52,467)
Net Cash Used In Operating Activities		(46,999)		(31,224)
Cash Flows Provided By Investing Activities				
Proceeds from sale of investments		40,722		30,692
Net Decrease In Cash		(6,277)		(532)
Cash - Beginning Of Year		9,694		10,226
Cash - End Of Year	\$	3,417	\$	9,694
D. C.				
Reconciliation Of Net Operating Loss				
To Net Cash Used In Operating Activities		(40.000)	ф	(01.00.4)
Net operating loss	\$	(46,999)	\$	(31,224)
Noncash Transactions				
Net investment income	\$	14,836	\$	17,765
Unrealized loss on investments	Ф	,	φ	
Unrealized loss on investments		(444)		(10,202)

## NOTES TO FINANCIAL STATEMENTS December 31, 2017 And 2016

## 1. Summary Of Significant Accounting Policies

The Colorado Agricultural Development Authority (the Authority) was created on June 19, 1981 by an Act of the General Assembly of the State of Colorado. The purpose of the Authority is to provide low-interest financing to beginning Colorado farmers, ranchers and agricultural processors for capital expenditures necessary for agricultural production.

The Authority is authorized to issue tax-exempt bonds and notes or other obligations, which shall not constitute a debt of the State of Colorado, its legislature or any political subdivision.

The Authority has issued tax-exempt bonds to lending institutions throughout the state. These lending institutions then make loans to farmers and ranchers who qualify. The Authority is not liable for these loans because they have been assigned to the lending institutions.

The accounting policies of the Authority conform to United States generally accepted accounting principles (GAAP) as applicable to governmental entities.

### **Loan Programs**

#### Loans To Lenders

In its 1983 Loans to Lenders Program, the Authority issued bonds totaling \$8,000,000 to assist farmers and ranchers with purchases of farmland, equipment and breeding livestock. This money was assigned to lending institutions from around the state, and loans were made to pre-identified borrowers. This program ended in 1993, and 105 loans were made for a total of \$8,000,000 of the original bond issue.

## Beginning Farmer Program

The Authority issues tax-exempt bonds to agricultural lenders. Payments made by lenders for bonds pass through the Authority to the borrower to fund the borrower's project. The Authority assigns borrower loan payments to the lender, thereby making those payments, in effect, payments on the bonds.

Notes To Financial Statements (Continued)

As of December 31, 2017, the Authority assisted with 363 loans and related bonds issued totaling \$55,106,203 under the Beginning Farmer Program. In 2017, 6 loans totaling \$1,525,000 were made to assist beginning farmers and ranchers. In 2016, 11 loans totaling \$2,600,000 were made to assist beginning farmers and ranchers.

#### Agricultural Sewage Facility Bonds

This program uses tax-exempt bonds to assist with the purchase of equipment and facilities for the handling of agricultural sewage and waste material. As of December 31, 2017, the Authority has issued four bonds totaling \$20,500,000. No bonds were issued in 2017 or 2016 under this program.

#### Agricultural Processing Loan Program

This program uses tax-exempt bonds to assist in the purchase of facilities and equipment for the processing of agricultural goods. Four bonds have been issued under this program, totaling \$14,895,000.

#### Summary

Through all of the above programs, the Authority has assisted with 475 loans totaling \$98,501,203 as of December 31, 2017. No state money is pledged or at risk under any of these programs.

#### Reporting Entity

In accordance with GAAP, the Authority has considered the possibility of inclusion of additional entities in its financial statements. The definition of the reporting entity is based primarily on financial accountability.

The Authority is financially accountable for organizations that make up its legal entity. It is also financially accountable for legally separate organizations if the Authority officials appoint a voting majority of the organization's governing body, and either it is able to impose its will on that organization or there is a potential for benefits to, or to impose specific financial burdens on, the Authority. The Authority may also be financially accountable for governmental organizations that are fiscally dependent upon it.

The Authority shares a governing board with the Colorado Agricultural Value-Added Development Board, but it is not considered a component unit within the Authority's financial statements.

Notes To Financial Statements (Continued)

Based on how the Authority's Board is appointed, and whether the Authority is accountable to the State of Colorado, the Authority is presented as a related organization in a footnote disclosure in the State of Colorado's Comprehensive Annual Financial Report, along with other authorities that are considered related organizations.

#### **Basis Of Presentation**

The Authority operates as a proprietary fund. The proprietary fund is accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities associated with the operation of this fund are included on the statement of net position. Proprietary fund-type operating statements present increases (e.g., revenues) and decreases (e.g., expenses) in net position.

#### **Basis Of Accounting**

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The Authority's financial statements are prepared on the accrual basis of accounting. Revenues are recognized when they are earned, and expenses are recognized when they are incurred.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Authority are annual fees, loan closing fees and application fees. All revenues not meeting this definition are reported as nonoperating revenues and expenses. This category would include net investment income and unrealized gains/losses from investments.

#### **Budgets**

No budget-to-actual statements have been presented, as the Authority is not legally required to adopt budgets. Though not legally required to formally adopt a budget, the Authority does prepare and review an annual budget for the following year at each December Board meeting.

Notes To Financial Statements (Continued)

#### **Investments**

Other than the Colorado Surplus Asset Fund (CSAFE), which is valued at amortized cost, investments are reported at fair value, which is determined using quoted market prices, as applicable.

#### **Net Position**

Net position represents the difference between assets and liabilities. Net position is represented as restricted when there are limitations imposed by creditors, grantors or laws and regulations of other governments. All other net position is reported as unrestricted. The Authority applies restricted resources first when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

#### **Estimates**

The preparation of the financial statements, in conformity with GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from these estimates.

## 2. Cash Deposits And Investments

	 2017	2016
Cash Investments	\$ 3,417 1,314,931	\$ 9,694 1,341,261
Total Cash And Investments	\$ 1,318,348	\$ 1,350,955

The Colorado Public Deposit Protection Act (PDPA) requires that all units of local government deposit cash in eligible public depositories. Eligibility is determined by state regulators. Amounts on deposit in excess of federal insurance levels must be collateralized. The eligible collateral is specified by PDPA. PDPA allows the institution to create a single collateral pool for all public funds. The pool is to be maintained by another institution or held in trust for all the uninsured public deposits as a group. The State Regulatory Commission for banks and savings and loan associations is required by statute to monitor the naming of eligible depositories and reporting of the uninsured deposits and assets maintained in the collateral pools.

Notes To Financial Statements (Continued)

Federal Deposit Insurance Corporation (FDIC) coverage for government accounts is \$250,000 per official custodian. At December 31, 2017, the Authority's cash deposits had a book balance of \$3,417 and a corresponding bank balance of \$5,581. The difference between the book and bank balances is due to outstanding checks and deposits not yet processed by the bank. Of the bank balance, \$5,581 was covered by federal depository insurance. At December 31, 2016, the Authority's cash deposits had a book balance of \$9,694 and a corresponding bank balance of \$14,107. The difference between the book and bank balances is due to outstanding checks and deposits not yet processed by the bank. Of the bank balance, \$14,107 was covered by federal depository insurance.

Custodial credit risk is the risk that, in the event of a bank failure, the Authority's deposits may not be returned to it. As of December 31, 2017 and 2016, the Authority's deposits were not exposed to custodial credit risk, as all deposits were insured by FDIC or collateralized in accordance with PDPA.

Colorado Revised Statutes and the Authority's investment policy specify investment instruments meeting defined rating and risk criteria in which local government entities may invest. Authorized investments include the following types of obligations:

- Bankers' acceptance of certain banks
- Obligations of the United States and certain U.S. government agency securities
- Certain international agency securities
- General obligation and revenue bonds of U.S. local government agencies
- Commercial paper
- Local government investment pools
- Written repurchase agreements collateralized by certain authorized securities
- Certain money market funds
- Guaranteed investment contracts

<u>Interest Rate Risk</u> - The Authority's investment policy states that the Authority will appropriately diversify the investment portfolio among investment types and maturities as a means of limiting its exposure to fair value losses arising from prevailing market interest rates.

<u>Credit Risk</u> - The Authority's investment policy limits investments in higher-risk instruments, such as derivatives, and limits concentration in securities from specific issuers, a business sector (excluding U.S. Treasury Securities) or single classes of securities.

Notes To Financial Statements (Continued)

<u>Concentration Of Credit Risk</u> - The Authority has limits to the percentage of its portfolio that can be invested in certain types of investments.

The Authority had invested \$179,069 and \$235,649 as of December 31, 2017 and 2016, respectively, in CSAFE. CSAFE is an investment vehicle established by state statute for local government entities in Colorado to pool surplus funds for investment purposes. CSAFE operates similarly to a money market fund, and each share is equal in value to \$1.00. The designated custodial bank provides safekeeping and depository services to CSAFE in connection with the direct investment and withdrawal functions of CSAFE. All securities owned by CSAFE are held by the Federal Reserve Bank in the account maintained for the custodial bank. The custodian's internal records identify the investments owned by CSAFE.

CSAFE maintains a Standard & Poor's principal stability fund rating of AAAm. The State Securities Commissioner administers and enforces all state statutes governing CSAFE. CSAFE financial statements may be obtained at www.csafe.org. CSAFE is an external investment pool valued at amortized cost, in accordance with the Governmental Accounting Standards Board's Statement No. 79, Certain Exeternal Investment Pools and Pool Participants.

The Authority's investments as of December 31, 2017, were as follows:

	Maı	rket Value	<b>Maturities</b>	Rating
Bonds:				
U.S. agencies	\$	199,228	11/28/2022	AA+
Federal Home Loan Bank Bonds		936,634	1/28/2018 - 2/27/2018	AA+
Pooled Investments:				
CSAFE		179,069		AAAm
Total Investments	\$	1,314,931		

The Authority's investments as of December 31, 2016, were as follows:

	Market Value		Rating
Bonds:			
U.S. agencies	\$	169,703	AA+
Federal Home Loan Bank Bonds		935,909	AA+
Pooled Investments:			
CSAFE		235,649	AAAm
Total Investments	\$	1,341,261	

Notes To Financial Statements (Continued)

The Authority categorizes its fair value measurements within the fair value hierarchy established by GAAP. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

The Authority has the following recurring fair value measurements as of December 31, 2017 and December 31, 2016, respectively:

- 2017 Bonds of \$1,135,862 are valued using a matrix pricing model (Level 2 inputs).
- 2016 Bonds of \$1,105,612 are valued using a matrix pricing model (Level 2 inputs).

## 3. Tax Spending And Debt Limitations

Colorado voters passed an amendment to the State Constitution, Article X, Section 20, also known as the TABOR Amendment (the Amendment), which has several limitations, including those for revenue, expenditures, property taxes and issuance of debt. The Amendment is complex and subject to judicial interpretation. In the opinion of management, the Authority is not subject to the provisions of the Amendment since it does not have the power to levy taxes or issue debt and is thus not a "District" as defined in the Amendment.

## 4. Risk Management

The Authority is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions and natural disasters. The Authority carries commercial insurance for the risks of loss. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years. Limits of insurance coverage remain unchanged in the past three years.